

In one day, dollar by dollar, we can fight cancer together! Support Marian Cancer Care patients and families at Mission Hope Cancer Center by organizing a Day of Hope team.



SAFETY INSTRUCTIONS

- Please wear your Day of Hope apron over your clothing to easily be seen by drivers
- **All sales must be made from the sidewalk. No papers are to be sold from median islands**
- Sales are permitted from right-hand curbs and corners
- Please do not step off the curb to sell
- The normal flow of traffic must not be interrupted. **Do not walk in front of traffic to sell**
- Sales may take place only when the traffic is stopped
- Do not reach into cars with money or change in hand, as you run the risk of having someone try to take it

SALES INSTRUCTIONS

1. Newspapers may be sold from 7:00 a.m. – 12:00 p.m. for \$1 each.
2. Between 6:30 a.m. – 9:00 a.m., newspapers and aprons may be obtained from the Santa Maria Distribution Site (Mission Hope Cancer Center, 1325 E. Church Street, Santa Maria) or the Lompoc Distribution Site (CoastHills Credit Union, 1320 North "H" Street, Lompoc).
3. By 12:30 p.m., all money and any unsold newspapers must be returned to the Santa Maria Distribution Site (Mission Hope Cancer Center, 1325 E. Church Street, Santa Maria) or the Lompoc Distribution Site (CoastHills Credit Union, 1320 North "H" Street, Lompoc).

- Do not make change for \$100 bills; suggest customers get change from a nearby bank or convenience store
- When the light turns green, it is important for you to remain still, and if prospective customers try to get your attention, please motion them to "move on"
- Children under the age of 12 must be accompanied by an adult
- Be respectful and courteous to all drivers and fellow volunteers
- Follow the instructions of safety monitors and your team leader
- Team Leaders—you are responsible for the conduct of your volunteers
- Volunteers who do not follow safety instructions will be asked to stop selling Day of Hope newspapers

4. A maximum of 100 newspapers per team may be checked out at any one time. Feel free to sell more papers! Just return money collected from your previous sales to the Santa Maria or Lompoc Distribution Site and check out additional papers.
5. Checks should be made payable to the Marian Foundation. An individual's check serves as a receipt. If asked for a receipt, please provide a pre-signed receipt that can be obtained when you check out your papers.
6. If a donor tells you to "Keep the change," thank them on behalf of the patients at Mission Hope Cancer Center and add it to the money you've collected. *Please note that cash for making change is not provided.*